



*"The human brain starts working the moment you are born, and never stops until you stand up to speak in public."*

Sir George Jessel, British Politician



## FUNDAMENTALS OF UPSTREAM PETROLEUM AGREEMENTS

### Day One

- 08.45** Registration & Coffee
- 09.00** Opening Remarks
- 09.15** Upstream Agreements in General
  - Characteristics of Upstream Agreements
  - Commercial Realities of the Upstream Enforcement
  - Fundamental Legal Principles
  - Cultural and Language Issues
- 11.00** Coffee
- 11.15** Agreements with Resource Holders
  - Ownership of Petroleum Rights Leases Concessions
- 12.30** Lunch
- 13.30** Agreements with Resource Holders
  - Production Sharing Agreements
  - Service Agreements
- 15.00** Tea & Coffee
- 15.15** Agreements between Co-Venturers
  - AMI's and Bidding agreements
  - Joint Operating agreements
- 16.30** Questions
  - End of Day Proceedings



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### Day Two

**08.45** Morning Coffee

**09.00** Agreements between Co-Venturers  
Unitisation Agreements  
Asset Transactions  
Sale and Purchase Agreements  
Farmin Agreements

**10.30** Coffee

**10.45** Agreements with Suppliers and Contractors  
Supply, Procurement and Construction Contracts  
Contract Trends and the Effects of High Oil Prices  
Tendering  
CRINE Standard Forms

**12.30** Lunch

**13.30** Agreements for the Transportation and Sale of Production  
Oil and Gas Transportation Agreements  
Other Infrastructure Agreements

**15.00** Tea and Coffee

**15.15** Agreements for the Transportation and Sale of Production  
Crude Oil Sales  
Gas Sale Agreements  
LNG Agreements

**16.45** Questions

**17.00** Close of Conference Proceedings